

## EASTSIDE STATISTICS YOU MUST KNOW

Including: Eastside - South of I-90 (500), Mercer Island (510), Bellevue - West of I-405 (520), Bellevue - East of I-405 (530), East of Lake Sammamish (540), Redmond-Carnation (550), Kirkland-Bridle Trails (560), Juanita-Woodinville (600)

### RESIDENTIAL

	July 2016	July 2015	Difference	% Change
Months Supply of Inventory	1.2	1.2	0.0	0%
Total Active Listings	1,207	1,284	(77)	-6%
Median Active List Price	\$1,236,235	\$953,017	\$283,218	30%
Average Active Market Time	60	68	(8)	-12%
Pending (MTD)	967	1,031	(64)	-6%
Pending (YTD)	6,154	6,623	(469)	-7%
Pending Active Market Time	27	32	(5)	-16%
Number of Closed Sales (MTD)	909	932	(23)	-2%
Number of Closed Sales (YTD)	4,606	4,930	(324)	-7%
Median Closed Sale Price (YTD)	\$799,044	\$709,734	\$89,310	13%

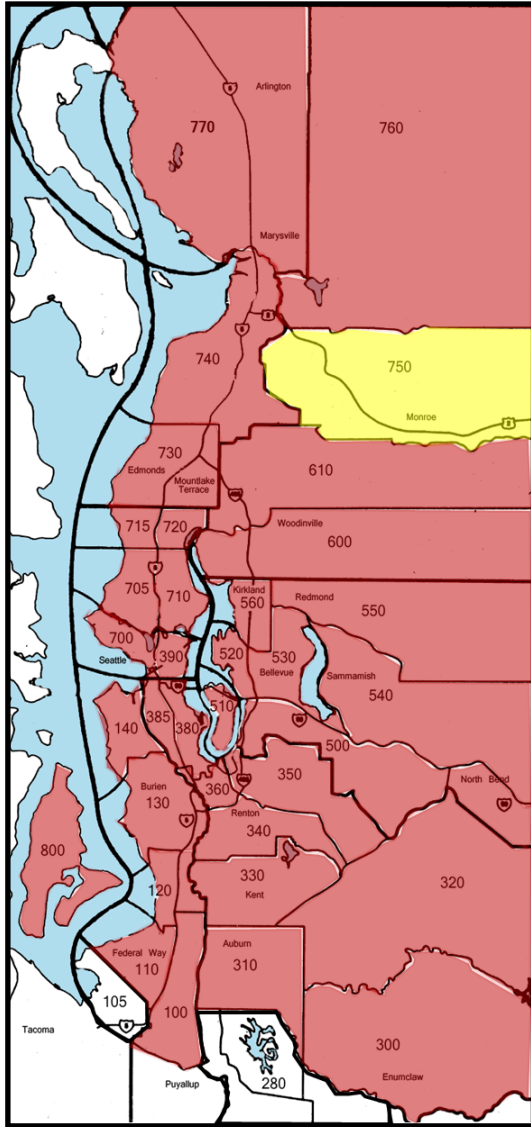
### CONDOMINIUM

	July 2016	July 2015	Difference	% Change
Months Supply of Inventory	1.0	1.1	(0.1)	-11%
Total Active Listings	286	375	(89)	-24%
Median Active List Price	\$513,972	\$434,908	\$79,063	18%
Average Active Market Time	59	72	(13)	-18%
Pending (MTD)	300	352	(52)	-15%
Pending (YTD)	2,119	2,304	(185)	-8%
Pending Active Market Time	22	40	(18)	-45%
Number of Closed Sales (MTD)	274	298	(24)	-8%
Number of Closed Sales (YTD)	1,686	1,625	61	4%
Median Closed Sale Price (YTD)	\$358,582	\$319,926	\$38,657	12%

# One year ago

King & Snohomish County  
Months of Supply - Residential  
July 2015

Area	Supply
750	3.0
300	2.9
800	2.4
520	1.9
770	1.7
760	1.6
740	1.6
560	1.5
130	1.4
120	1.4
550	1.3
600	1.3
310	1.3
350	1.3
610	1.3
540	1.3
330	1.3
320	1.3
110	1.2
385	1.2
100	1.2
730	1.2
510	1.1
340	1.1
500	1.1
140	0.9
360	0.8
380	0.8
390	0.8
715	0.8
530	0.8
700	0.8
720	0.6
705	0.6
710	0.5



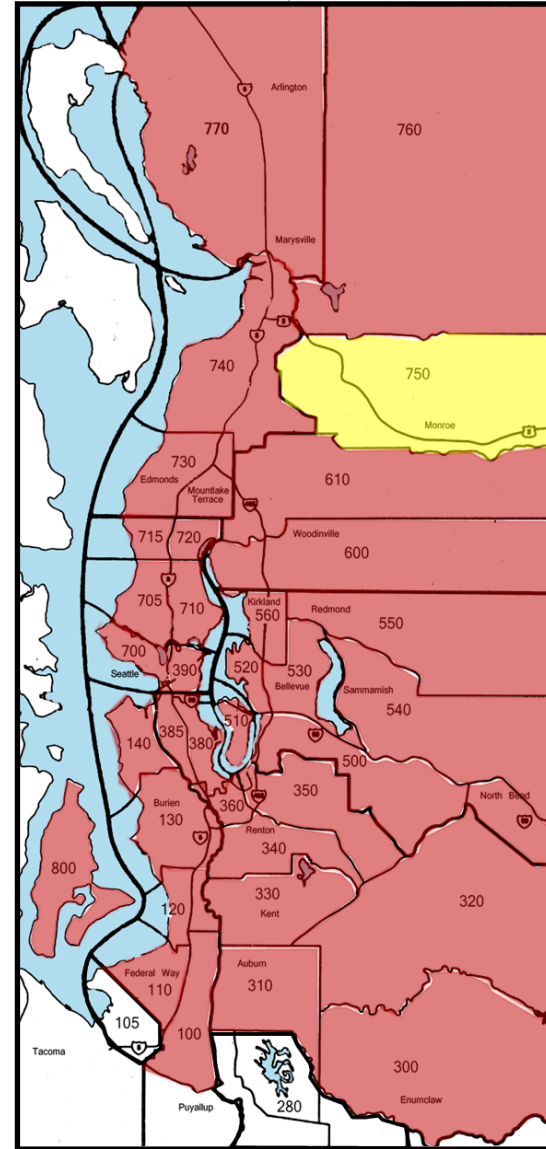
Legend (Months)		
0 to 3	3 to 6	6+
Seller's Advantage	Balanced Market	Buyer's Advantage

Jul-15	Area	Jul-16
1.2	100	1.0
1.2	110	1.1
1.4	120	1.0
1.4	130	1.1
0.9	140	0.9
2.9	300	1.7
1.3	310	1.5
1.3	320	1.0
1.3	330	1.5
1.1	340	1.0
1.3	350	0.9
0.8	360	1.2
0.8	380	1.3
1.2	385	0.8
0.8	390	1.0
1.1	500	1.3
1.1	510	2.4
1.9	520	2.8
0.8	530	0.9
1.3	540	1.1
1.3	550	1.2
1.5	560	1.3
1.3	600	1.1
1.3	610	0.9
0.8	700	1.3
0.6	705	0.7
0.5	710	0.8
0.8	715	1.2
0.6	720	0.6
1.2	730	0.8
1.6	740	1.1
3.0	750	3.0
1.6	760	1.6
1.7	770	1.3
2.4	800	2.2

# Current month

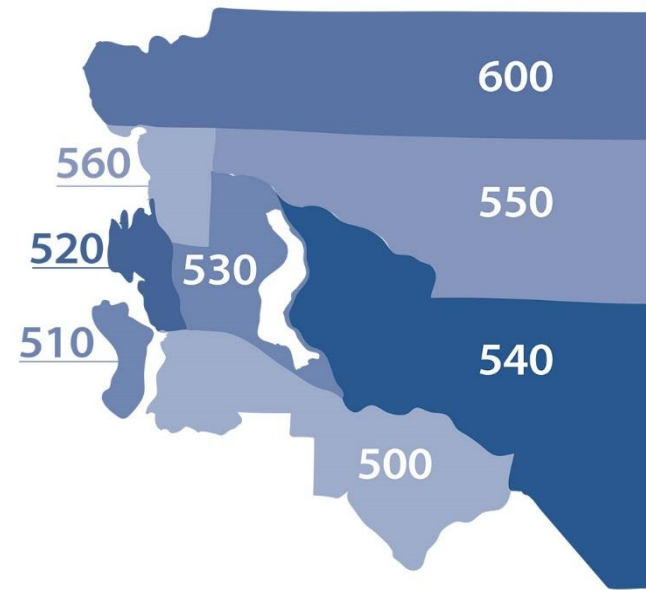
King & Snohomish County  
Months of Supply - Residential  
July 2016

Area	Supply
750	3.0
520	2.8
510	2.4
800	2.2
300	1.7
760	1.6
310	1.5
330	1.5
770	1.3
380	1.3
500	1.3
560	1.3
700	1.3
715	1.2
360	1.2
550	1.2
130	1.1
110	1.1
740	1.1
540	1.1
600	1.1
340	1.0
320	1.0
120	1.0
100	1.0
390	1.0
530	0.9
350	0.9
140	0.9
610	0.9
385	0.8
710	0.8
730	0.8
705	0.7
720	0.6



Legend (Months)		
0 to 3	3 to 6	6+
Seller's Advantage	Balanced Market	Buyer's Advantage

\*Active inventory divided by Pending Sales during the month. Graphs created by Windermere Real Estate/East using NWMLS data, but information not verified or published by NWMLS.



## EASTSIDE SUMMARY REPORT - RESIDENTIAL AND CONDOMINIUM

Including: Eastside - South of I-90 (500), Mercer Island (510), Bellevue - West of I-405 (520), Bellevue - East of I-405 (530), East of Lake Sammamish (540), Redmond-Carnation (550), Kirkland-Bridle Trails (560), Juanita-Woodinville/Duvall (600)

	JAN	FEB	MAR	APR	MAY	JUN	JUL	JUL 16 vs. JUL 15 % Change	SEP	OCT	NOV	DEC	Year to Date	Year over Year % Change	Annual Totals		
<b>2016</b>	# of Agents	5,412	5,494	5,535	5,563	5,601	5,668	5,722	7%				5,571	7%	A		
	# of Active Listings	742	788	932	1,123	1,130	1,341	1,493	-10%				1,078	-24%	A		
	# of Pending Transactions	749	967	1,176	1,251	1,451	1,412	1,267	-8%				8,273	-7%	T		
	Average List Price of Pending	737,147	745,904	750,034	777,514	760,058	780,640	769,864	10%				762,559	11%	WA		
	Months Supply of Inventory	1.0	0.8	0.8	0.9	0.8	0.9	1.2	-2%				0.9	-18%	WA		
<b>2015</b>	# of Agents	5,032	5,081	5,152	5,230	5,266	5,326	5,343	5,350	5,378	5,386	5,376	5,372	5,204	13%	A	5,274
	# of Active Listings	1,147	1,235	1,268	1,425	1,577	1,629	1,659	1,594	1,472	1,277	921	682	1,420	-12%	A	1,324
	# of Pending Transactions	825	1,030	1,351	1,386	1,481	1,471	1,383	1,303	1,208	1,111	869	566	8,927	9%	T	13,984
	Average List Price of Pending	606,025	638,374	702,025	712,753	703,056	702,807	702,487	684,047	679,345	690,482	693,707	757,699	687,846	6%	WA	690,159
	Months Supply of Inventory	1.4	1.2	0.9	1.0	1.1	1.1	1.2	1.2	1.2	1.1	1.1	1.2	1.1	-19%	WA	1.1
<b>2014</b>	# of Agents	4,437	4,527	4,583	4,636	4,696	4,716	4,756	4,788	4,822	4,838	4,956	5,018	4,622	10%	A	4,731
	# of Active Listings	1,194	1,265	1,368	1,474	1,820	1,974	2,189	2,284	2,087	1,893	1,499	1,149	1,612	5%	A	1,683
	# of Pending Transactions	867	876	1,186	1,309	1,401	1,315	1,262	1,157	1,123	1,070	879	671	8,216	-4%	T	13,116
	Average List Price of Pending	623,998	638,307	659,715	659,022	673,943	647,859	634,925	648,852	652,234	650,229	635,307	659,617	650,274	10%	WA	649,787
	Months Supply of Inventory	1.4	1.4	1.2	1.1	1.3	1.5	1.7	2.0	1.9	1.8	1.7	1.7	1.4	10%	WA	1.5
<b>2013</b>	# of Agents	4,118	4,148	4,183	4,219	4,231	4,292	4,309	4,359	4,402	4,404	4,422	4,434	4,214	-5%	A	4,293
	# of Active Listings	1,263	1,259	1,292	1,422	1,661	1,844	2,015	2,147	2,092	1,836	1,521	1,230	1,537	-35%	A	1,632
	# of Pending Transactions	944	1,047	1,229	1,319	1,386	1,338	1,328	1,263	1,062	1,091	830	601	8,591	7%	T	13,438
	Average List Price of Pending	547,191	584,131	572,434	590,394	618,071	590,325	624,220	619,066	591,509	616,331	602,250	593,368	591,997	15%	WA	597,173
	Months Supply of Inventory	1.3	1.2	1.1	1.1	1.2	1.4	1.5	1.7	2.0	1.7	1.8	2.0	1.3	-39%	WA	1.5

### MONTHLY AVERAGES BASED ON 10 YEARS OF DATA FROM 2006 THROUGH 2015

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Year to Date	Annual Totals	
# of Active Listings	2,609	2,726	2,858	3,047	3,277	3,382	3,510	3,491	3,447	3,205	2,850	2,359	3,059	A	3,064
% of monthly active vs. Avg. Month	85%	89%	93%	99%	107%	110%	115%	114%	113%	105%	93%	77%	100%	A	100%
# of Pending Transactions	733	864	1,099	1,129	1,154	1,137	1,078	1,041	927	922	745	579	7,194	T	11,406
% of monthly pending vs. Avg. Month	77%	91%	116%	119%	121%	120%	113%	109%	98%	97%	78%	61%			
Months Supply of Inventory	3.6	3.2	2.6	2.7	2.8	3.0	3.3	3.4	3.7	3.5	3.8	4.1	3.0	WA	3.2
Months Supply month vs. Avg. Month	111%	98%	81%	84%	88%	92%	101%	104%	115%	108%	119%	126%			



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	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Year to Date	Year over Year % Change	Annual Totals		
2012	# of Agents	4,446	4,430	4,472	4,435	4,382	4,385	4,402	4,412	4,364	4,347	4,124	4,121	4,422	-4%	A	4,360
	# of Active Listings	2,514	2,412	2,290	2,329	2,360	2,334	2,322	2,323	2,181	1,821	1,570	1,246	2,366	-35%	A	2,142
	# of Pending Transactions	805	1,015	1,304	1,232	1,303	1,194	1,151	1,126	1,060	1,202	855	699	8,004	21%	T	12,946
	Average List Price of Pending	465,072	476,603	502,394	505,279	531,457	572,348	542,443	559,376	564,456	543,752	559,644	510,082	516,740	-2%	WA	529,337
	Months Supply of Inventory	3.1	2.4	1.8	1.9	1.8	2.0	2.0	2.1	2.1	1.5	1.8	1.8	2.1	-47%	WA	2.0
2011	# of Agents	4,635	4,654	4,631	4,608	4,601	4,619	4,594	4,591	4,566	4,523	4,491	4,477	4,620	2%	A	4,582
	# of Active Listings	3,372	3,402	3,557	3,694	3,694	3,932	3,921	3,796	3,634	3,340	2,979	2,551	3,653	-16%	A	3,489
	# of Pending Transactions	700	838	994	1,002	1,045	995	1,015	959	873	911	804	627	6,589	8%	T	10,763
	Average List Price of Pending	537,592	522,030	509,390	524,907	571,908	498,981	525,700	510,072	479,790	489,865	494,181	439,187	527,209	-6%	WA	511,080
	Months Supply of Inventory	4.8	4.1	3.6	3.7	3.5	4.0	3.9	4.0	4.2	3.7	3.7	4.1	3.9	-23%	WA	3.9
2010	# of Agents	4,282	4,351	4,507	4,368	4,638	4,712	4,711	4,715	4,825	4,748	4,667	4,627	4,510	-2%	A	4,596
	# of Active Listings	3,742	3,944	4,173	4,404	4,565	4,724	4,992	4,899	4,825	4,454	3,926	3,325	4,363	-12%	A	4,331
	# of Pending Transactions	723	835	1,106	1,187	751	749	734	738	713	742	718	598	6,085	26%	T	9,594
	Average List Price of Pending	549,980	545,471	536,226	512,060	646,545	584,256	576,638	548,105	541,974	524,125	556,250	502,366	558,817	-2%	WA	550,347
	Months Supply of Inventory	5.2	4.7	3.8	3.7	6.1	6.3	6.8	6.6	6.8	6.0	5.5	5.6	5.0	-30%	WA	5.4
2009	# of Agents	4,605	4,668	4,690	4,666	4,638	4,454	4,413	4,486	4,498	4,483	4,494	4,491	4,591	-11%	A	4,549
	# of Active Listings	4,407	4,736	4,927	5,001	5,249	5,144	5,190	4,920	4,780	4,441	4,156	3,460	4,951	-4%	A	4,701
	# of Pending Transactions	428	431	569	777	825	942	872	948	908	926	643	573	4,844	1%	T	8,842
	Average List Price of Pending	562,344	540,112	569,890	584,115	605,897	566,660	551,844	574,807	539,565	539,695	547,589	553,345	571,111	-13%	WA	562,116
	Months Supply of Inventory	10.3	11.0	8.7	6.4	6.4	5.5	6.0	5.2	5.3	4.8	6.5	6.0	7.2	-4%	WA	6.4
2008	# of Agents	5,214	5,203	5,229	5,199	5,134	5,050	5,038	4,975	4,923	4,925	4,870	4,741	5,152	-3%	A	5,042
	# of Active Listings	4,022	4,533	4,914	5,377	5,821	5,581	5,808	5,696	5,531	5,299	4,881	4,235	5,151	62%	A	5,142
	# of Pending Transactions	495	593	701	734	733	829	730	698	686	473	427	320	4,815	-38%	T	7,419
	Average List Price of Pending	629,432	671,549	661,645	666,396	663,402	683,005	613,765	613,030	642,208	605,591	637,766	556,719	656,963	1%	WA	642,762
	Months Supply of Inventory	8.1	7.6	7.0	7.3	7.9	6.7	8.0	8.2	8.1	11.2	11.4	13.2	7.5	160%	WA	8.3
2007	# of Agents	5,208	5,258	5,321	5,351	5,380	5,389	5,458	5,485	5,468	5,439	5,400	5,212	5,338	7%	A	5,364
	# of Active Listings	2,402	2,425	2,661	3,065	3,584	3,947	4,171	4,338	4,648	4,519	4,217	3,543	3,179	35%	A	3,627
	# of Pending Transactions	794	1,027	1,231	1,111	1,247	1,223	1,105	952	655	663	595	430	7,738	-5%	T	11,033
	Average List Price of Pending	585,072	670,353	639,801	619,208	670,272	691,658	662,237	623,225	617,476	644,390	646,994	633,515	651,594	11%	WA	645,735
	Months Supply of Inventory	3.0	2.4	2.2	2.8	2.9	3.2	3.8	4.6	7.1	6.8	7.1	8.2	2.9	42%	WA	3.9
2006	# of Agents	4,834	4,868	4,930	4,990	5,049	5,011	5,100	5,180	5,230	5,280	5,285	5,207	4,969	9%	A	5,080
	# of Active Listings	2,031	2,051	2,134	2,282	2,441	2,711	2,835	2,917	3,218	3,168	2,833	2,165	2,355	-5%	A	2,566
	# of Pending Transactions	744	948	1,322	1,235	1,367	1,315	1,196	1,261	981	1,028	831	701	8,127	-45%	T	12,929
	Average List Price of Pending	561,442	566,824	578,058	587,545	610,432	609,673	586,090	617,884	611,144	608,440	583,783	603,294	588,411	12%	WA	595,113
	Months Supply of Inventory	2.7	2.2	1.6	1.8	1.8	2.1	2.4	2.3	3.3	3.1	3.4	3.1	2.0	0%	WA	2.4

# Moving from For Sale to Sold



## Eastside July 2016 – Additional Analysis

	% of Properties sold	Number of properties sold
Properties that sold <b>above</b> original list price	48%	436
Properties that sold <b>at</b> the original list price	16%	149
Properties that sold <b>below</b> the original list price	17%	151
Properties that sold with a <b>price change</b>	19%	172
Totals	100%	908

### Percentage Above/Below Original List Price

Properties that sold <b>above</b> the original list price		Properties that sold <b>below</b> the original list price	
Average percentage over OLP	6.54%	Average percentage below OLP	3.24%
Median percentage over OLP	5.26%	Median percentage below OLP	2.49%
Range of percentage over OLP	0.01 to 33.33%	Range of percentage below OLP	0.5 to 20.0%

### Cumulative Days on the market

	Average	Median
Properties that sold <b>above</b> original list price	6.7	6.0
Properties that sold <b>at</b> the original list price	15.4	7.0
Properties that sold <b>below</b> the original list price	22.7	13.0
Properties that sold with a <b>price change</b>	45.2	27.0

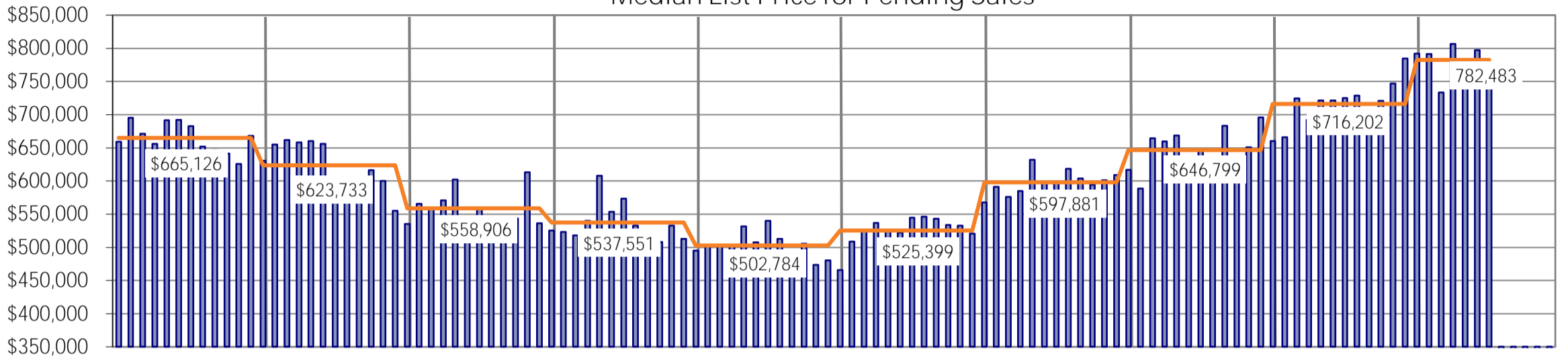
\* Sold means residential properties with a sold status date in July 2016 located in Eastside.

NWMLS Area 500-600 Residential Only

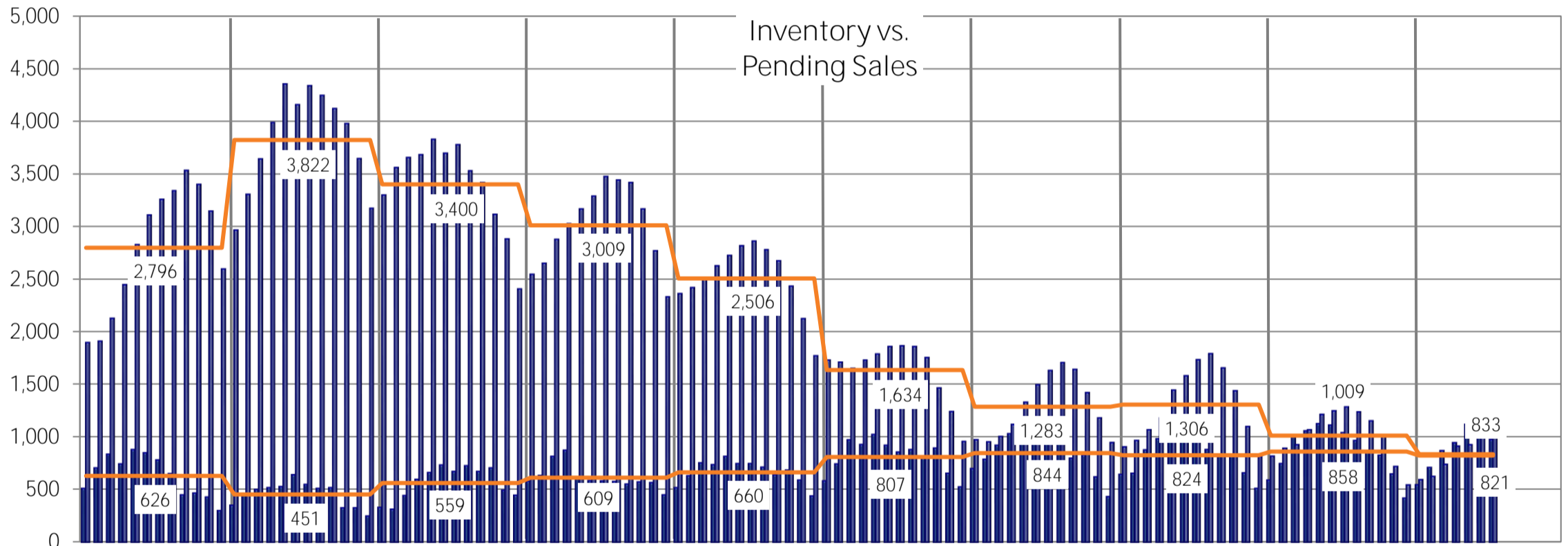
Eastside including: Bellevue, Bothell, Duvall, Issaquah, Kenmore, Kirkland, Mercer Island, Newcastle, North Bend, Redmond, Sammamish, Snoqualmie, Woodinville and surrounding neighborhoods.

— Annual Average

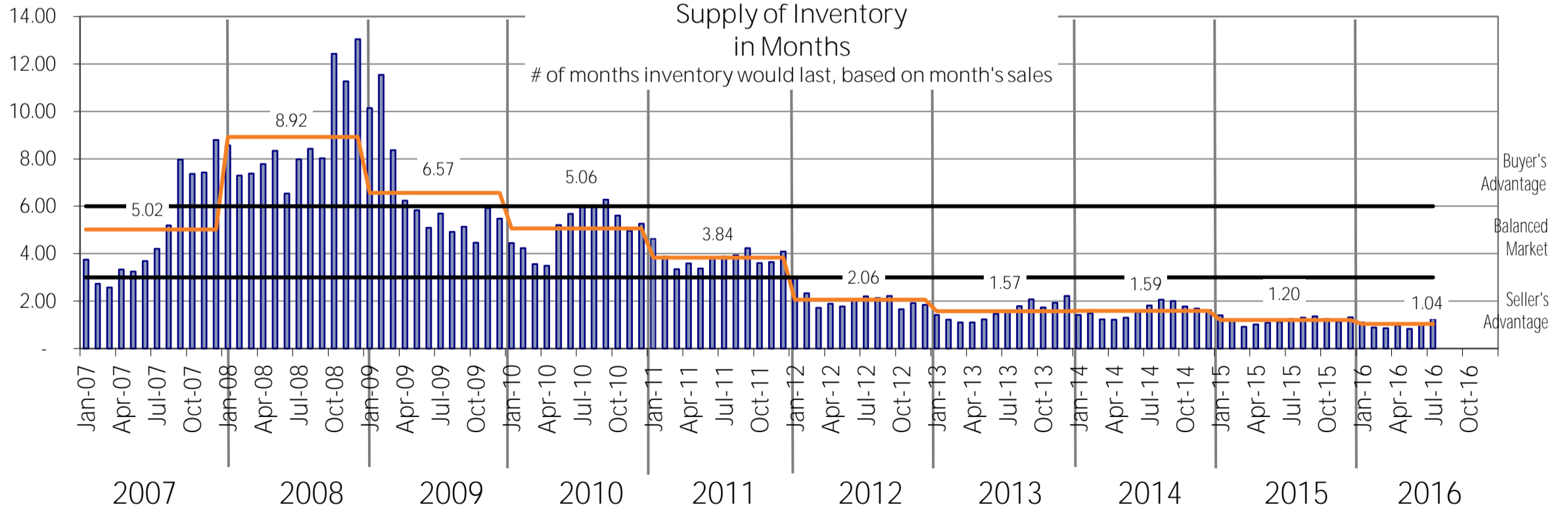
Median List Price for Pending Sales



Inventory vs. Pending Sales



Supply of Inventory in Months

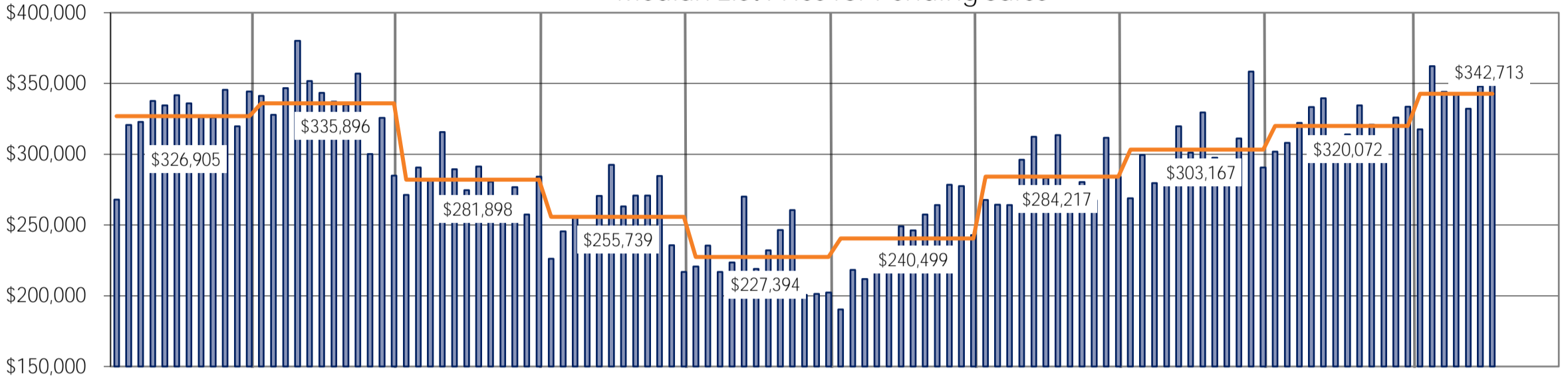


July 2016 Report

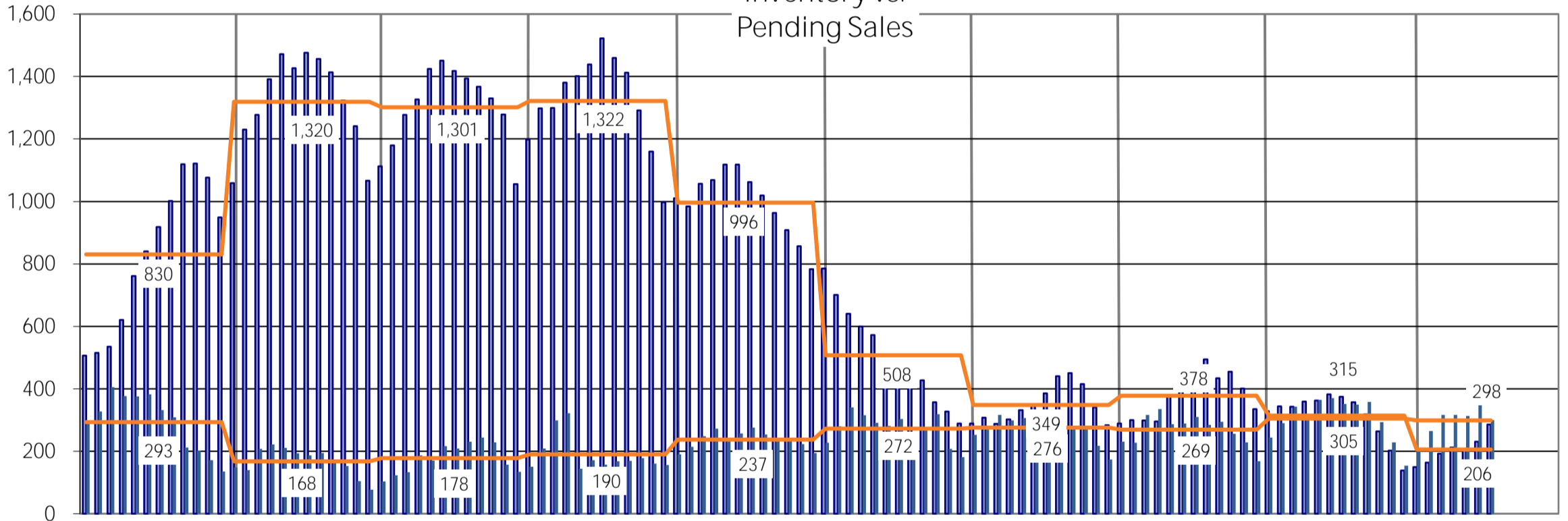
Eastside including: Bellevue, Bothell, Duvall, Issaquah, Kenmore, Kirkland, Mercer Island, Newcastle, North Bend, Redmond, Sammamish, Snoqualmie, Woodinville and surrounding neighborhoods.

— Annual Average

Median List Price for Pending Sales

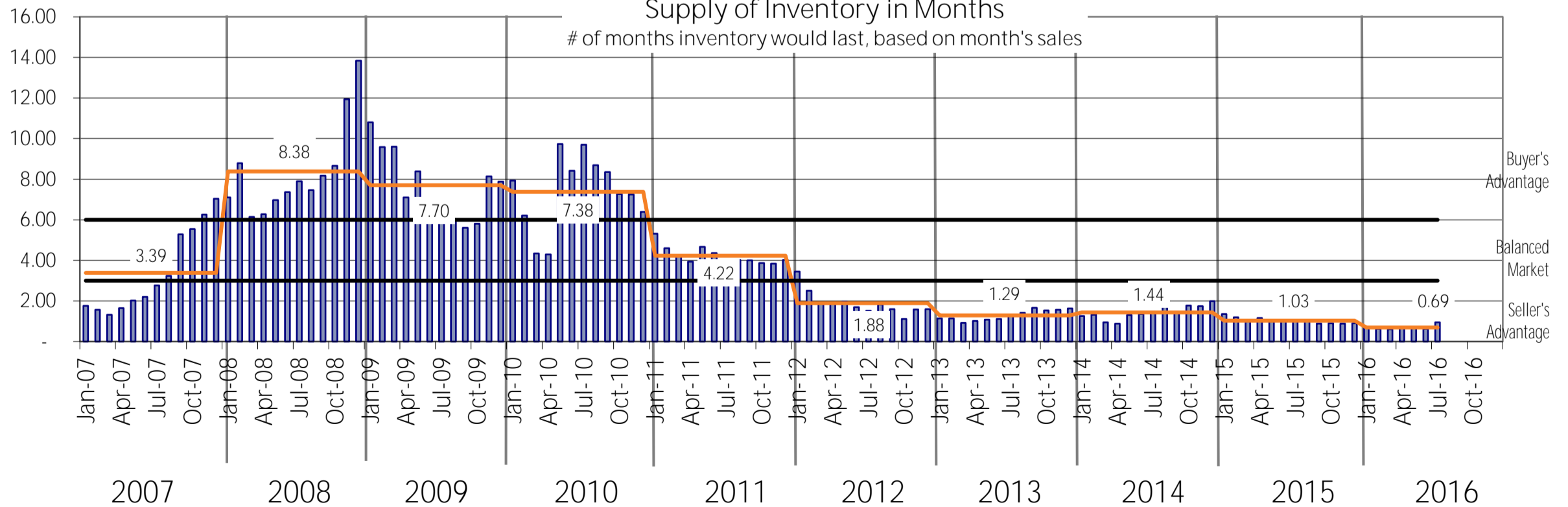


Inventory vs. Pending Sales



Supply of Inventory in Months

# of months inventory would last, based on month's sales







## EASTSIDE CLOSED & ACTIVE INVENTORY BY PRICE RANGE - RESIDENTIAL & CONDO

Including: Eastside - South of I-90 (500), Mercer Island (510), Bellevue - West of I-405 (520), Bellevue - East of I-405 (530), East of Lake Sammamish (540), Redmond-Carnation (550), Kirkland-Bridle Trails (560), Juanita-Woodinville/Duvall (600)

### 2016

Sales Price	Closed Sales January	Closed Sales February	Closed Sales March	Closed Sales April	Closed Sales May	Closed Sales June	Closed Sales July	Closed Sales August	Closed Sales September	Closed Sales October	Closed Sales November	Closed Sales December	Total	Active on 7/31/16 by List Price	Months Supply of Inventory*
\$0 to \$349,999	114	99	153	164	164	167	171	-	-	-	-	-	1,032	114	0.7
\$350,000 to \$499,999	103	88	122	150	147	186	165	-	-	-	-	-	961	112	0.7
\$500,000 to \$749,999	159	154	234	304	298	413	368	-	-	-	-	-	1,930	324	0.9
\$750,000 to \$999,999	110	117	149	167	229	243	268	-	-	-	-	-	1,283	255	1.0
\$1,000,000 to \$1,499,999	37	53	79	94	117	160	127	-	-	-	-	-	667	284	2.2
\$1,500,000 to \$2,999,999	20	24	58	50	62	69	71	-	-	-	-	-	354	259	3.6
\$3,000,000 and up	10	8	5	8	15	13	17	-	-	-	-	-	76	126	7.4
Totals	553	543	800	937	1,032	1,251	1,187	-	-	-	-	-	6,303	1,474	1.2

### 2015

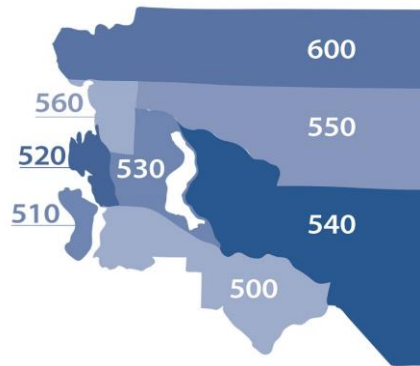
Sales Price	Closed Sales January	Closed Sales February	Closed Sales March	Closed Sales April	Closed Sales May	Closed Sales June	Closed Sales July	Closed Sales August	Closed Sales September	Closed Sales October	Closed Sales November	Closed Sales December	Total	Active on 12/31/15 by List Price	Months Supply of Inventory*
\$0 to \$349,999	131	153	187	185	206	219	234	222	196	191	158	160	1,315	244	1.0
\$350,000 to \$499,999	109	107	203	188	196	250	223	204	215	211	147	146	1,276	203	0.9
\$500,000 to \$749,999	148	163	255	299	344	394	363	363	310	286	212	268	1,966	368	1.0
\$750,000 to \$999,999	104	90	140	190	189	214	215	178	190	179	138	153	1,142	356	1.7
\$1,000,000 to \$1,499,999	38	35	52	68	92	112	127	101	80	84	63	81	524	187	1.5
\$1,500,000 to \$2,999,999	24	23	49	37	49	62	61	61	51	37	31	44	305	168	2.8
\$3,000,000 and up	4	4	3	5	13	15	8	14	10	11	9	3	52	70	8.8
Totals	558	575	889	972	1,089	1,266	1,231	1,143	1,052	999	1,083	855	6,580	1,596	1.3

### % Change

Sales Price	Closed Sales January	Closed Sales February	Closed Sales March	Closed Sales April	Closed Sales May	Closed Sales June	Closed Sales July	Closed Sales August	Closed Sales September	Closed Sales October	Closed Sales November	Closed Sales December	Total	Active by List Price	Months Supply of Inventory*
\$0 to \$349,999	-13%	-35%	-18%	-11%	-20%	-24%	-27%						-22%	-53%	-36%
\$350,000 to 499,999	-6%	-18%	-40%	-20%	-25%	-26%	-26%						-25%	-45%	-25%
\$500,000 to \$749,999	7%	-6%	-8%	2%	-13%	5%	1%						-2%	-12%	-13%
\$750,000 to \$999,999	6%	30%	6%	-12%	21%	14%	25%						12%	-28%	-43%
\$1,000,000 to \$1,499,999	-3%	51%	52%	38%	27%	43%	0%						27%	52%	52%
\$1,500,000 to \$2,999,999	-17%	4%	18%	35%	27%	11%	16%						16%	54%	32%
\$3,000,000 and up	150%	100%	67%				113%						46%	80%	-15%
Totals	-1%	-6%	-10%	-4%	-5%	-1%	-4%						-4%	-8%	-4%

\* Months supply of inventory is calculated by dividing Active Inventory by the number of closed sales for the last month, rounded to the nearest month.





## EASTSIDE CLOSED & ACTIVE INVENTORY BY PRICE RANGE - RESIDENTIAL

Including: Eastside - South of I-90 (500), Mercer Island (510), Bellevue - West of I-405 (520), Bellevue - East of I-405 (530), East of Lake Sammamish (540), Redmond-Carnation (550), Kirkland-Bridle Trails (560), Juanita-Woodinville/Duvall (600)

### 2016

Sales Price	Closed Sales January	Closed Sales February	Closed Sales March	Closed Sales April	Closed Sales May	Closed Sales June	Closed Sales July	Closed Sales August	Closed Sales September	Closed Sales October	Closed Sales November	Closed Sales December	Total	Active on 7/31/16 by List Price	Months Supply of Inventory*
\$0 to \$349,999	15	8	17	19	22	26	24						131	21	0.9
\$350,000 to \$499,999	72	51	69	82	84	92	95						545	54	0.6
\$500,000 to \$749,999	136	138	202	243	252	355	327						1,653	257	0.8
\$750,000 to \$999,999	105	108	138	166	217	235	256						1,225	234	0.9
\$1,000,000 to \$1,499,999	36	51	74	89	111	154	122						637	255	2.1
\$1,500,000 to \$2,999,999	20	24	58	48	59	66	67						342	246	3.7
\$3,000,000 and up	10	8	5	8	15	13	17						76	123	7.2
<b>Totals</b>	<b>394</b>	<b>388</b>	<b>563</b>	<b>655</b>	<b>760</b>	<b>941</b>	<b>908</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>4,609</b>	<b>1,190</b>	<b>1.3</b>

### 2015

Sales Price	Closed Sales January	Closed Sales February	Closed Sales March	Closed Sales April	Closed Sales May	Closed Sales June	Closed Sales July	Closed Sales August	Closed Sales September	Closed Sales October	Closed Sales November	Closed Sales December	Total	Active on 7/31/15 by List Price	Months Supply of Inventory*
\$0 to \$349,999	42	38	43	35	48	64	53	47	39	26	23	32	323	47	0.9
\$350,000 to \$499,999	87	90	144	144	138	182	152	138	140	145	90	101	937	146	1.0
\$500,000 to \$749,999	135	143	227	275	302	350	338	345	281	255	187	237	1,770	311	0.9
\$750,000 to \$999,999	99	82	128	179	182	205	205	167	180	169	129	149	1,080	331	1.6
\$1,000,000 to \$1,499,999	37	35	47	68	88	104	119	93	75	79	62	77	498	169	1.4
\$1,500,000 to \$2,999,999	23	23	49	36	46	61	57	61	48	34	30	44	295	151	2.6
\$3,000,000 and up	4	4	3	5	13	15	8	14	10	11	9	3	52	67	8.4
<b>Totals</b>	<b>427</b>	<b>415</b>	<b>641</b>	<b>742</b>	<b>817</b>	<b>981</b>	<b>932</b>	<b>865</b>	<b>773</b>	<b>719</b>	<b>643</b>	<b>643</b>	<b>4,955</b>	<b>1,222</b>	<b>1.3</b>

### % Change

Sales Price	Closed Sales January	Closed Sales February	Closed Sales March	Closed Sales April	Closed Sales May	Closed Sales June	Closed Sales July	Closed Sales August	Closed Sales September	Closed Sales October	Closed Sales November	Closed Sales December	Total	Active by List Price	Months Supply of Inventory*
\$0 to \$349,999	-64%	-79%	-60%	-46%	-54%	-59%	-55%						-59%	-55%	-1%
\$350,000 to 499,999	-17%	-43%	-52%	-43%	-39%	-49%	-38%						-42%	-63%	-41%
\$500,000 to \$749,999	1%	-3%	-11%	-12%	-17%	1%	-3%						-7%	-17%	-15%
\$750,000 to \$999,999	6%	32%	8%	-7%	19%	15%	25%						13%	-29%	-43%
\$1,000,000 to \$1,499,999	-3%	46%	57%	31%	26%	48%	3%						28%	51%	47%
\$1,500,000 to \$2,999,999	-13%	4%	18%	33%	28%	8%	18%						16%	63%	39%
\$3,000,000 and up	150%	100%	67%	60%	15%	-13%	113%						46%	84%	-14%
<b>Totals</b>	<b>-8%</b>	<b>-7%</b>	<b>-12%</b>	<b>-12%</b>	<b>-7%</b>	<b>-4%</b>	<b>-3%</b>						<b>-7%</b>	<b>-3%</b>	<b>0%</b>

\* Months supply of inventory is calculated by dividing Active Inventory by the number of closed sales for the last month, rounded to the nearest month.



## EASTSIDE CLOSED & ACTIVE INVENTORY BY PRICE RANGE - CONDOMINIUM

Including: Eastside - South of I-90 (500), Mercer Island (510), Bellevue - West of I-405 (520), Bellevue - East of I-405 (530), East of Lake Sammamish (540), Redmond-Carnation (550), Kirkland-Bridle Trails (560), Juanita-Woodinville/Duvall (600)

### 2016

Sales Price	Closed Sales January	Closed Sales February	Closed Sales March	Closed Sales April	Closed Sales May	Closed Sales June	Closed Sales July	Closed Sales August	Closed Sales September	Closed Sales October	Closed Sales November	Closed Sales December	Total	Active on 7/31/16 by List Price	Months Supply of Inventory*
\$0 to \$349,999	99	91	136	145	142	141	147						901	93	0.6
\$350,000 to \$499,999	31	37	53	68	63	94	70						416	58	0.8
\$500,000 to \$749,999	23	16	32	61	46	58	41						277	67	1.6
\$750,000 to \$999,999	5	9	11	1	12	8	12						58	21	1.8
\$1,000,000 to \$1,499,999	1	2	5	5	6	6	5						30	29	5.8
\$1,500,000 to \$2,999,999	-	-	-	2	3	3	4						12	13	3.3
\$3,000,000 and up	-	-	-	-	-	-	-						-	3	-
<b>Totals</b>	<b>159</b>	<b>155</b>	<b>237</b>	<b>282</b>	<b>272</b>	<b>310</b>	<b>279</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,694</b>	<b>284</b>	<b>1.0</b>

### 2015

Sales Price	Closed Sales January	Closed Sales February	Closed Sales March	Closed Sales April	Closed Sales May	Closed Sales June	Closed Sales July	Closed Sales August	Closed Sales September	Closed Sales October	Closed Sales November	Closed Sales December	Total	Active on 7/31/15 by List Price	Months Supply of Inventory*
\$0 to \$349,999	89	115	144	150	158	155	181	175	157	165	135	128	992	197	1.1
\$350,000 to \$499,999	22	17	59	44	58	68	71	66	75	66	57	45	339	57	0.8
\$500,000 to \$749,999	13	20	28	24	42	44	25	18	29	31	25	31	196	57	2.3
\$750,000 to \$999,999	5	8	12	11	7	9	10	11	10	10	9	4	62	25	2.5
\$1,000,000 to \$1,499,999	1	-	5	-	4	8	8	8	5	5	1	4	26	18	2.3
\$1,500,000 to \$2,999,999	1	-	-	1	3	1	4	-	3	3	1	-	10	17	4.3
\$3,000,000 and up	-	-	-	-	-	-	-	-	-	-	-	-	-	3	-
<b>Totals</b>	<b>131</b>	<b>160</b>	<b>248</b>	<b>230</b>	<b>272</b>	<b>285</b>	<b>299</b>	<b>278</b>	<b>279</b>	<b>280</b>	<b>440</b>	<b>212</b>	<b>1,625</b>	<b>374</b>	<b>1.3</b>

### % Change

Sales Price	Closed Sales January	Closed Sales February	Closed Sales March	Closed Sales April	Closed Sales May	Closed Sales June	Closed Sales July	Closed Sales August	Closed Sales September	Closed Sales October	Closed Sales November	Closed Sales December	Total	Active by List Price	Months Supply of Inventory*
\$0 to \$349,999	11%	-21%	-6%	-3%	-10%	-9%	-19%						-9%	-53%	-42%
\$350,000 to 499,999	41%	118%	-10%	55%	9%	38%	-1%						23%	2%	3%
\$500,000 to \$749,999	77%	-20%	14%	154%	10%	32%	64%						41%	18%	-28%
\$750,000 to \$999,999	0%	13%	-8%	-91%	71%	-11%	20%						-6%	-16%	-30%
\$1,000,000 to \$1,499,999	0%	#DIV/0!	0%	#DIV/0!	50%	-25%	-38%						15%	61%	158%
\$1,500,000 to \$2,999,999				100%	0%	200%	0%						20%	-24%	-24%
\$3,000,000 and up														0%	
<b>Totals</b>	<b>21%</b>	<b>-3%</b>	<b>-4%</b>	<b>23%</b>	<b>0%</b>	<b>9%</b>	<b>-7%</b>						<b>4%</b>	<b>-24%</b>	<b>-19%</b>

\* Months supply of inventory is calculated by dividing Active Inventory by the number of closed sales for the last month, rounded to the nearest month.