

# Moving from For Sale to Sold



## Eastside April 2015 – Additional Analysis

79% (586 of 742) of Eastside Residential properties sold\* without a price change. The figures below are based on those 586 properties.

|   | % of Properties sold without a price change | Number of properties sold without a price change |
|---|---|--|
| Properties that sold <b>above</b> original list price     | 52.39%                                      | 307  |
| Properties that sold <b>at</b> the original list price    | 20.82%                                      | 122  |
| Properties that sold <b>below</b> the original list price | 26.79%                                      | 157  |

### Percentage Above/Below Original List Price

| Properties that sold <b>above</b> the original list price |               | Properties that sold <b>below</b> the original list price |                |
|---|---------------|---|----------------|
| Average percentage over OLP                               | 5.11%         | Average percentage below OLP                              | 2.58%          |
| Median percentage over OLP                                | 3.66%         | Median percentage below OLP                               | 1.90%          |
| Range of percentage over OLP                              | 0.01 to 34.8% | Range of percentage below OLP                             | 0.28 to 19.97% |

### Days on the market

|   | Average | Median | Range    |
|---|---------|--------|----------|
| Properties that sold <b>above</b> original list price     | 9.4     | 6.0    | 0 to 547 |
| Properties that sold <b>at</b> the original list price    | 18.9    | 7.5    | 0 to 276 |
| Properties that sold <b>below</b> the original list price | 22.4    | 10.0   | 0 to 231 |

\* Sold means residential properties with a sold status date in April 2015 located in Eastside.