

Moving from For Sale to Sold



Eastside July 2016 – Additional Analysis

	% of Properties sold	Number of properties sold
Properties that sold above original list price	48%	436
Properties that sold at the original list price	16%	149
Properties that sold below the original list price	17%	151
Properties that sold with a price change	19%	172
Totals	100%	908

Percentage Above/Below Original List Price

Properties that sold above the original list price		Properties that sold below the original list price	
Average percentage over OLP	6.54%	Average percentage below OLP	3.24%
Median percentage over OLP	5.26%	Median percentage below OLP	2.49%
Range of percentage over OLP	0.01 to 33.33%	Range of percentage below OLP	0.5 to 20.0%

Cumulative Days on the market

	Average	Median
Properties that sold above original list price	6.7	6.0
Properties that sold at the original list price	15.4	7.0
Properties that sold below the original list price	22.7	13.0
Properties that sold with a price change	45.2	27.0

* Sold means residential properties with a sold status date in July 2016 located in Eastside.