

Moving from For Sale to Sold



Eastside November 2016 – Additional Analysis

	% of Properties sold	Number of properties sold
Properties that sold above original list price	37%	259
Properties that sold at the original list price	15%	104
Properties that sold below the original list price	19%	128
Properties that sold with a price change	29%	202
Totals	100%	693

Percentage Above/Below Original List Price

Properties that sold above the original list price		Properties that sold below the original list price	
Average percentage over OLP	5.37%	Average percentage below OLP	3.35%
Median percentage over OLP	4.23%	Median percentage below OLP	2.37%
Range of percentage over OLP	0.01 to 33.69%	Range of percentage below OLP	0.11 to 18.72%

Cumulative Days on the market

	Average	Median
Properties that sold above original list price	7.6	6.0
Properties that sold at the original list price	13.3	8.0
Properties that sold below the original list price	25.6	18.0
Properties that sold with a price change	62.8	46.0

* Sold means residential properties with a sold status date in November 2016 located in Eastside.