

Moving from For Sale to Sold



Eastside October 2016 – Additional Analysis

	% of Properties sold	Number of properties sold
Properties that sold above original list price	38%	291
Properties that sold at the original list price	18%	137
Properties that sold below the original list price	16%	125
Properties that sold with a price change	28%	209
Totals	100%	762

Percentage Above/Below Original List Price

Properties that sold above the original list price		Properties that sold below the original list price	
Average percentage over OLP	5.32%	Average percentage below OLP	3.24%
Median percentage over OLP	3.67%	Median percentage below OLP	2.22%
Range of percentage over OLP	0.01 to 34.79%	Range of percentage below OLP	0.07 to 28.7%

Cumulative Days on the market

	Average	Median
Properties that sold above original list price	8.8	6.0
Properties that sold at the original list price	20.5	8.0
Properties that sold below the original list price	29.3	20.0
Properties that sold with a price change	52.2	40.0

* Sold means residential properties with a sold status date in October 2016 located in Eastside.